

## SOLE SOURCE PROCUREMENT REQUEST

Please complete and email to: [corry.slama@azdema.gov](mailto:corry.slama@azdema.gov) or [brenda.black@azdema.gov](mailto:brenda.black@azdema.gov)

Entire document MUST be completed	
<b>Section 1</b>	
Requesting Agency: Arizona Division of Emergency Management	
Vendor: Government Training Institute	Estimated Cost: \$78,750
<b>Section 2</b>	
<p>Brief description of materials or services: Five-day training program titled:"Immediate Action Team". Over the next 12 months, we would like to deliver this class three times locally: once in Phoenix (March 2009), and two other potential deliveries in Arizona (date/location TBD). Proposal is based on a 28 student minimum, up to 35 student maximum. The cost is \$26,250 for one delivery; \$78,750 for three deliveries. This is a FEMA sponsored course located in the State Sponsored Course Catalog under Class # ID-004-RESP.</p> <p>This class will provide law enforcement officers with proven tactics and techniques for first responders dealing with an active shooter and terrorist incidences.</p> <p>Program Overview:</p> <p>The Government Training Institute's Immediate Action Team Course covers 14 separate modules in 5 days. Students learn proven tactics and techniques for smaller first responder elements in dealing with an active shooter and the initial response to a terrorist incident. Students have daily practical exercises as well as written exams throughout the 5 day curriculum. The immediate action team course gives students instruction and practical application in the following tactical training:</p> <ul style="list-style-type: none"><li>•Officers will learn Mechanical and Ballistic tactical breaching.</li><li>•Officers will learn proven tactical shooting skills during range sessions and force on force scenarios.</li><li>•The student will learn the difference between the traditional response and the acceptable response to an active shooter situation along with initial response to terrorist situations.</li><li>•The student will learn the proper techniques and skills needed to respond to an active shooter and terrorist situation.</li><li>•Officers will become familiarized with past active shooter incidents and become acutely aware of current research theory.</li><li>•Officers will become familiarized with current thoughts on the Priority of Life and the differences surrounding traditional and acceptable responses.</li><li>•Students have detailed blocks of instruction on Terrorism, The Siege of Beslan, and Columbine as well as other active shooter incidences.</li></ul> <p>TUITION INCLUDES:</p> <ul style="list-style-type: none"><li>• 150 PAGE STUDENT MANUAL</li><li>• CONVERSION KITS FOR DUTY WEAPONS (FOR FORCE ON FORCE SCENARIOS)</li><li>• SIMMUNITIONS FOR SCENARIO TRAINING</li><li>• CERTIFICATE OF COMPLETION</li></ul>	

<b>Section 3</b>
Briefly describe why this procurement is Sole Source and why there is only a single source available: This request is being made as a sole-source because this course "Immediate Action Teams", Class # ID-004-RESP, is the only one listed in the approved FEMA catalog of training programs for discretionary use of Homeland Security Grant Program (HSGP) funding, which will be the method of financing for this program. The FEMA State Sponsored Course Catalog lists only one program of each type, and these programs are vetted through a third-party for compliance with FEMA grant guidelines and curriculum design. 2008 HSGP guidance states that courses approved by FEMA will be added to the approved State Sponsored Course Catalog, and only courses identified within these catalogs may be attended on an unlimited basis.
Duration of this Sole Source procurement: 12 months from date of request
Briefly describe the efforts made to seek other sources: There are others programs similar in nature, one in particular is offered by the National Tactical Officer's Association. However, these programs have not been through the FEMA course review and approval process, and are not in the approved FEMA State Sponsored Course Catalog. In order to use HSGP funds to support this training on an ongoing basis, only FEMA sponsored courses are authorized.

Send comments to the following individual:

<b>Requesting Agency Contact Information</b>
Procurement Officer: Corry Slama
Phone Number: 602-267-2765
Email Address: corry.slama@azdema.gov

<b>State Procurement Website Posting Information</b>
R2- 7-E301 requires the State Procurement Administrator shall post the request on the State Procurement Office website and invite comments on the Sole Source request for five working days.
Date Posted: 01/07/09
Date Closed: 01/13/08